

July 2011

Leadership Insights

Communicate, Communicate, Communicate

Poor communication is one of the biggest causes of interpersonal problems and logistical issues within organisations, yet many of these problems and issues could be minimised or even avoided if effective communication was occurring.

When Leaders Fail to Communicate Effectively

It is vital that leaders take a proactive approach to communicating effectively with their people, peers and management above in order to: 1/ ensure clarity of details, tasks and actions required, 2/ ensure people, resources and effort is focused in the right direction to optimise outputs and minimise mistakes, issues and stuff-ups, and 3/ build positive momentum in order to drive outcomes and results toward achieving objectives.

Unfortunately, many leaders fail to communicate effectively leading to issues arising that then need to be addressed and rectified, which often results in cost, resources, efficiency and productivity blow-outs, along with the inevitable interpersonal conflict and stress occurring due to the situation.

However, when leaders communicate more effectively

they often encounter fewer issues, problems are quickly addressed, individual/team effort is elevated, and results are more often delivered on-time and on-budget.

Improving Communication

There are 3 critical ways that leaders can improve their leadership which are:

1. Leadership Strategy—using the Strategic Leadership Model which provides a comprehensive structure to lead and communicate across diverse situations

2. Understand Behavioural Styles—understand the different behavioural styles of people and how best to communicate and interact with them

3. Pre-Emptive Communication—don't wait to respond to situations when you can anticipate and pre-emptively communicate to avoid issues and improve outcomes

Leadership Development:

Eastview specialises in Leadership Strategy and Leadership Diagnostics that equips leaders with the critical structure, strategies and practical actions to lead, develop and communicate with greater success.



About Eastview

Eastview specialises in delivering incisive, strategic and results-changing Leadership Development Programs, Workshops, Coaching and Consulting to organisations throughout Australia which are:

- Individually Designed** - to address your specific challenges, opportunities and organisational requirements
- Strategically Planned** - to align with your strategies, competencies, performance measures and culture
- Incisive in Content** - using world-class resources, comprehensive content and extensive experience
- Results-Changing** - by focusing on practical application to drive change and improvement
- Excellent Value**

Contact

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